

# Random Entry

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Suppose that firm  $B$  was considering entering into an industry now monopolized by firm  $A$ , in any one of  $n$  periods, with probability  $p_t$  every period,  $t \leq n$ . What profit should  $A$  expect to make?

In every period,  $A$  will either be a monopolist and make monopolist profits  $\pi_M$ , or a duopolist and make duopolist  $\pi_D$ —supposing that  $A$  and  $B$  never cooperate. Lets look at the simple case when the probability of entry is fixed  $p_t = p$ . (The same principle applies in the general case, when  $p_t$  is not fixed.)

We can calculate the expected value by starting in the first case:  $B$  enters in the first period,  $A$  makes a duopoly profit from the first period onwards. (See figure 1) This can happen with probability  $p$  and  $A$  will make duopoly profits for  $n$  periods.

$$\text{Entry in Period 1 Profits} = p \cdot n \cdot \pi_D$$

If  $B$  enters in the 2nd period,  $A$  will make monopoly profits in the first period and duopoly profits from the 2nd period onwards for  $n - 1$  periods. This can happen with probability  $(1 - p) \cdot p$ , the odds of there being no entry in the first period and entry in the 2nd.

$$\text{Entry in Period 2 Profits} = (1 - p) \cdot \pi_M + (1 - p) \cdot p \cdot (n - 1) \cdot \pi_D$$

$B$  enters in the  $k + 1$ 'th period with probability  $(1 - p)^k \cdot p$ .  $A$  will make monopoly profits for  $k$  periods and duopoly profits for the rest of the  $n - k$  periods.

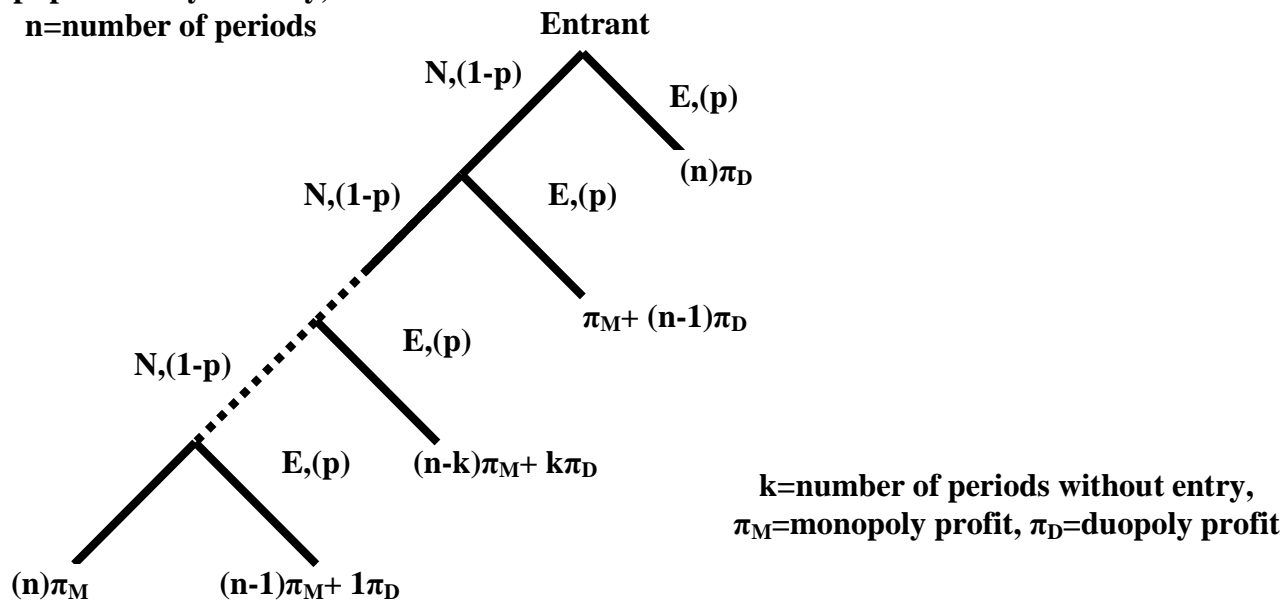
$$\text{Period } k \text{ Profits} = (1 - p)^k \cdot k \cdot \pi_M + (1 - p)^k \cdot p \cdot (n - k) \cdot \pi_D$$

Expected profit for firm  $A$  when there are  $n$  possible periods of entry and entry occurs in the  $k$ 'th period

:

$$\begin{aligned} E(\pi) &= p \cdot n \cdot \pi_D + (1 - p) \cdot \pi_M + (1 - p) \cdot p \cdot (n - 1) \cdot \pi_D + (1 - p)^2 \cdot 2 \cdot \pi_M \\ &\quad + (1 - p)^2 \cdot p \cdot (n - 2) \cdot \pi_D + \dots + (1 - p)^k \cdot k \cdot \pi_M + (1 - p)^k \cdot p \cdot (n - k) \cdot \pi_D \end{aligned}$$

**N=Not Enter, E=Enter,**  
**p=probability of entry,**  
**n=number of periods**



**k=number of periods without entry,**  
**π\_M=monopoly profit, π\_D=duopoly profit**

Figure 1

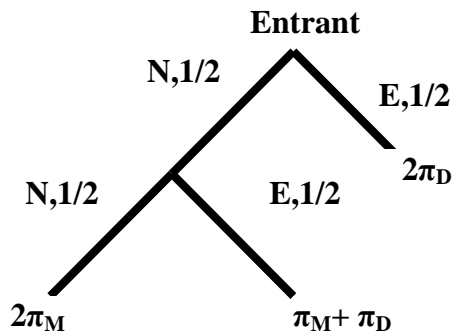
Probability\Period of Entry	1	2	3	...n
$p$	E	E	E	E
$(1-p) \cdot p$	N	E	E	E
$(1-p)^2 \cdot p$	N	N	E	E
.....				
$(1-p)^n p^{n-k}$	N	N	N	...

### 0.1 Numerical Example:

Suppose that the number of possible periods of entry is  $n = 2$  the probability of entry is  $p = \frac{1}{2}$ , when no entry has already occurred. The expected profit of firm A is then:

$$E(\pi) = \frac{1}{2} \cdot 2 \cdot \pi_D + \left(\frac{1}{2}\right)^2 \cdot (\pi_M + \pi_D) + \frac{1}{2} \cdot 2 \cdot (\pi_M)$$

**N=Not Enter, E=Enter, p=1/2 n=2**  
**π\_M=monopoly profit, π\_D=duopoly profit**



Probability \ Period of Entry	1	2
$p = \frac{1}{2}$	E	E
$(1-p) \cdot p = \frac{1}{4}$	N	E
$(1-p)^2 = \frac{1}{4}$	N	N
.....		

## 0.2 Uniform Distributions

The probability that you will draw numbers  $X$  below  $x$  that are uniformly distributed between  $a$  and  $b$ :

$$P(X \leq x) = \int_a^x \frac{1}{b-a} dt = \left[ \frac{1}{b-a} \right]_a^x = \frac{x-a}{b-a}$$

Suppose  $a = 0$ ,  $b = 1$ , then  $P(X \leq x) = x$ .