## ECN 106 : Decision Making <br> Professor Giacomo Bonanno <br> WINTER 2024 - THIRD MIDTERM EXAM: ANSWERS for VERSION 2

1. Let $\mathrm{M}=90, \mathrm{~F}=12, \mathrm{p}=23, \mathrm{~b}=40, \beta=0.5$ and $\delta=0.9$
(a) It is given by the solution to $\beta \delta M=\beta \delta(M-F-p)+\beta \delta^{2} b$ which is $p=24$.
(b) It is given by the solution to $M-F=M-F-p+\beta \delta b$ which is $p=18$.
(c) $U_{0}(A:$ not join $)=\beta \delta M=40.5, U_{0}(B:$ join and no exercise $)=\beta \delta(M-F)=35.1$, $U_{0}(C$ : join and exercise $)=\beta \delta(M-F-p)+\beta \delta^{2} b=42.3$. Thus your ranking is $C \succ A \succ B$ and your most preferred plan is to join and exercise.
(d) $U_{1}(D$ : no exercise $)=M-F=78, U_{1}(E$ : exercise $)=M-F-p+\beta \delta b=76$. Thus your ranking is $D \succ E$ and you prefer not to go to the gym.
(e) No, because at date 0 you would plan to join and exercise and then at date 1 , when you are a member, you prefer not to go to the gym.
(f) The tree is as follows and the backward-induction solution is shown by double edges. Here $\mathrm{M}=90, \mathrm{~F}=12, \mathrm{p}=23, \mathrm{~b}=40, \beta=0.5$ and $\delta=0.9$.


| probability | $\frac{1}{15}$ | $\frac{1}{3}$ | $\frac{1}{5}$ | $\frac{1}{3}$ | $\frac{1}{15}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| state $\rightarrow$ | $s_{1}$ | $s_{2}$ | $s_{3}$ | $s_{4}$ | $s_{5}$ |

2. First convert the outcomes into utilities:

| act $\downarrow$ |  |  |  |  |  |
| ---: | :--- | :--- | :--- | :--- | :--- |
| $a$ | 3 | 4 | 1 | 5 | 1 |
| $b$ | 6 | 2 | 4 | 5 | 8 |
| $c$ | 4 | 5 | 2 | 6 | 2 |

(a) Since act $a$ is strictly dominated by act $c$, we only need to compute the expected utility of $b$ and the expected utility of $c . E U(b)=\frac{1}{15} 6+\frac{5}{15} 2+\frac{3}{15} 4+\frac{5}{15} 5+\frac{1}{15} 8=\frac{61}{15}=4.067$ and $E U(c)=\frac{1}{15} 4+\frac{5}{15} 5+\frac{3}{15} 2+\frac{5}{15} 6+\frac{1}{15} 2=\frac{67}{15}=4.467$. Thus she will choose act $c$.
(b) (b.1) If she received information $\left\{s_{1}, s_{2}\right\}$ then, using Bayes' rule to update the probabilities, $E U\left(b \mid\left\{s_{1}, s_{2}\right\}\right)=\frac{1}{6} 6+\frac{5}{6} 2=\frac{16}{6}=2.667$ and $E U\left(c \mid\left\{s_{1}, s_{2}\right\}\right)=\frac{1}{6} 4+\frac{5}{6} 5=\frac{29}{6}=4.833$. Thus she would choose act $\boldsymbol{c}$. If she received information $\left\{s_{3}, s_{4}, s_{5}\right\}$ then, again using Bayes' rule, $E U\left(b \mid\left\{s_{3}, s_{4}, s_{5}\right\}\right)=\frac{3}{9} 4+\frac{5}{9} 5+\frac{1}{9} 8=\frac{45}{9}=5$ and $E U\left(c \mid\left\{s_{3}, s_{4}, s_{5}\right\}\right)=\frac{3}{9} 2+\frac{5}{9} 6+\frac{1}{9} 2=\frac{38}{9}=4.22$. Thus she would choose act $\boldsymbol{b}$.
(b.2) Her expected utility is $\frac{6}{15} \frac{29}{6}+\frac{9}{15} \frac{45}{9}=\frac{74}{15}=4.933$
(c) It is $\frac{74}{15}-\frac{67}{15}=\frac{7}{15}=0.467$.

